

### **eSIM Summit at MWC22**

Can eSIM be the Linchpin of Massive IoT?

Theatre 3 - Hall 7 Wednesday 2 March 2022 10.30-12:30 (GMT+1)



KEYNOTE SPEAKER

Marco Bijvelds,

Senior Vice President, EAP,

KORE









MARCO BIJVELDS

SVP, EAP

KORE

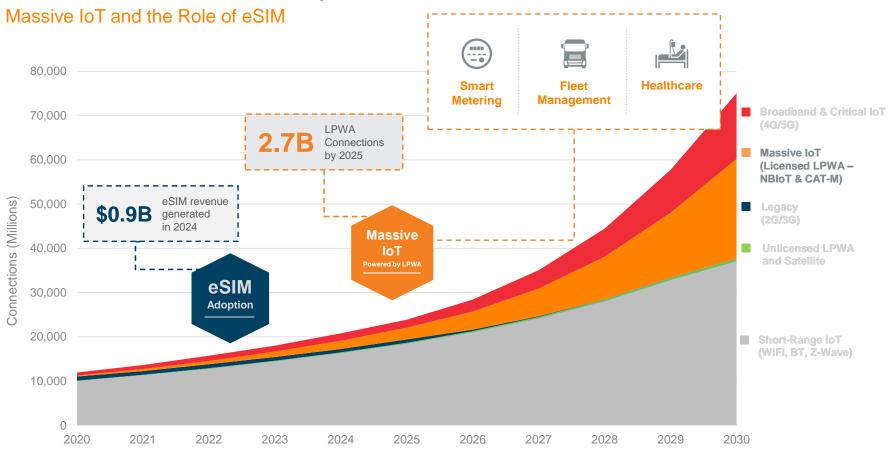
#### **AGENDA**

Can eSIM be the Linchpin of Massive IoT?

KORE discusses where this technology fits in opening the globe to extensive IoT enablement, and how to optimise a technology that is rapidly developing in a competitive market.



#### The State of Connectivity

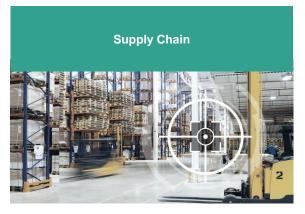




#### Industry and Customer Drivers to eSIM













#### Mitigating Roadblocks in Massive IoT with eSIM





#### Finding the True eSIM



# What Characteristics Sets Apart the Real eSIM?

- eSIM or eUICC
- Switching options
- Carrier availability

- GSMA version and features
- Device compatibility
- Multi-vendor compatibility



#### 5 Stages to eSIM Deployment

Deployment of Technology & Technical & Management Strategy & eSIM Connectivity of Connectivity Operational **Business Case** Connected Readiness **Options** and Profiles Devices







MARCO BIJVELDS SVP, EAP - KORE



VP PRODUCT AND
MARKETING - KIGEN

#### AGENDA

- eSIM in Action: How to accelerate and keep Massive IoT SAFE?
- KORE and Kigen address adoption and acceleration of eSIM and how to make most of standards-based security schemes such as IoT SAFE.







## THANK YOU



**SCAN ME** 

